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Contact:
Jamie Muir
Logility, Inc.
404-264-5485
jmuir@logility.com

Logility Strengthens Service Parts Management Offering

Collaborative supply chain solutions help manufacturers and service providers drive service parts revenue of \$53 billion and manage service parts inventories valued at \$8 billion

ATLANTA (June 14, 2004) Logility (NASDAQ: LGTY), a leading supplier of collaborative solutions to optimize the supply chain, today announced the enhancement of Logility Voyager Solutions™ to further address the special requirements of the service parts industry, including gaining visibility of future customer demand; dynamically managing time-phased inventory and replenishment requirements; and optimizing distribution and inventory deployment to cost effectively service customers. The company estimates that manufacturers, distributors and utility companies worldwide are using Logility supply chain planning, warehouse and transportation management solutions to impact \$53 billion in service parts revenue and optimize inventory investments valued at \$8 billion.

“Service parts providers need to improve customer service and increase profitability through better service parts management for both complex distribution channels and direct sales to customers,” said Mike Edenfield, Logility president and CEO. “Logility helps companies more accurately predict future demand and make optimal inventory investment decisions to support centralized, regional or mobile inventory practices for improved on-time delivery, higher first-time fill rates, and enhanced customer loyalty.”

As competitive pressures push more products to a commodity-like business model, many manufacturing companies rely on customer service to retain or establish a competitive advantage. Logility Voyager Solutions help aftermarket manufacturers and service providers optimize market planning, inventory investments, global sourcing and distribution center management to improve service levels while lowering costs. Recent service parts enhancements to the Logility Voyager Solutions suite include more robust forecasting techniques for normal, seasonal, short-life cycle, intermittent demand, end-of-life purchases (all time buys), and reverse logistics planning. Streamlining the reverse logistics process is critical for companies that manage high value, service exchange units from return to refurbishment to re-sale. Logility also provides a method to forecast returns and conduct make/buy analysis, which helps companies synchronize their inventory investments with service-level goals and accelerate the receipt of returned goods into inventory.

“Delco Remy recently chose Logility to improve overall forecast accuracy and integrate reverse logistics forecasting into the optimization of inventory across our global supply network,” said Carl Flatley, director of supply chain and inventory management for Delco Remy’s Electrical Aftermarket Division. “We’ve completed the initial phase of the implementation in less than six months with solid results. Logility is an excellent selection for companies that need to manage service parts inventories.”

“With Logility, Katun has been able to categorize inventory investments based on margin contribution within specific global markets, and we’ve also gained visibility to demand in volatile markets,” said Ed Streeter, senior vice president, global supply chain for Katun Corporation, the world’s leading service parts supplier of imaging supplies. “We can now synchronize demand forecasts with manufacturing and marketing initiatives, boosting our ‘perfect order’ performance.”

Logility is the only software solution provider that facilitates each phase of service parts supply chain management, from demand planning and new product introductions, through sourcing materials and manufacturing optimization, to warehousing and transporting parts. Manufacturers such as automotive and electronics companies that manage aftermarket service parts inventories or businesses that provide services, such as telecommunication or utility companies, can formulate and revise plans based on the real-time status of demand and inventory across their global supply chains. They can then use that information to manage product life cycles, improve response times, increase collaboration with customers and suppliers, reduce expediting costs, boost inventory turns and eliminate stock outs.

Logility Voyager Solutions streamline the service parts supply chain management process in four areas: forecasting, inventory, replenishment and warehouse/transportation. Key functionality includes:

- Proactive performance management and alert notification of key exceptions
- Multi-echelon, cross-organizational planning
- Forecasting a large number of stock keeping units (SKUs)
- Low level demand and pattern seeking models
- Returns forecasting and repair planning
- Life cycle planning to streamline new product introduction and retirement
- Dynamic product supersession or revisions
- Vendor Managed Inventory (VMI) and Co-Managed Inventory (CMI)
- Multi-dimensional stock policies optimize both fast and slow-moving parts
- Demand aggregation across multiple locations
- Automate inter-dependent centralized and local warehouses

More than 40 companies currently use Logility’s collaborative demand planning, inventory and replenishment planning, and transportation and warehouse management solutions to better manage service parts inventory and curb expediting costs. A sample of Logility’s service parts clients includes Continental Tire North America, Delco Remy International, Farnell InOne, Florida Power & Light, Jacksonville Electric, Katun Corporation, Komatsu, Magneti Marelli SPA, ProcureNet and Trelleborg.

For additional information about Logility Voyager Solutions for service parts companies, please visit www.logility.com/serviceparts.

About Logility

Logility is a leading provider of collaborative solutions to optimize the supply chain. Logility Voyager Solutions enable networks of trading partners including suppliers, manufacturers, distributors and retailers to collaborate, integrate and synchronize their planning, production, warehouse and transportation operations. Logility customers have realized substantial bottom-line results in record time. Logility is proud to serve such customers as Bissell, ConAgra, Huhtamaki UK, Katun Corporation, McCain Foods, Mill's Pride, Pernod Ricard, Rand McNally, Sigma Aldrich, VF Corporation and xpedx. Logility is a majority owned subsidiary of American Software (NASDAQ: AMSWA). For more information about Logility, call 1-800-762-5207 or visit www.logility.com.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to substantial risks and uncertainties. There are a number of factors that could cause actual results to differ materially from those anticipated by statements made herein. These factors include, but are not limited to, changes in general economic conditions, technology and the market for the Company's products and services including economic conditions within the e-commerce markets; the timely availability and market acceptance of these products and services; the effect of competitive products and pricing; the uncertainty of the viability and effectiveness of strategic alliances; and the irregular pattern of the Company's revenues. For further information about risks the Company could experience as well as other information, please refer to the Company's Form 10-K for the year ended April 30, 2003 and other reports and documents subsequently filed with the Securities and Exchange Commission. For more information about risks the Company could face as well as other information, contact Vincent C. Klinges, Chief Financial Officer, Logility, Inc., 470 East Paces Ferry Rd., Atlanta, GA 30305, (404) 261-9777. FAX: (404) 264-5206 INTERNET: www.logility.com or E-mail: asklogility@logility.com.

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